



Course Title: LEGAL ENVIRONMENT OF INTERNATIONAL BUSINESS

Course Code: IB715

Credit Units: 2

Level: PG

L	T	P/ S	SW/F W	TOTAL CREDIT UNITS
2	0	0	0	2

Course Objectives:

- To examine common legal issues and risks that affect business transactions in the global marketplace.
- To inculcate in-depth knowledge on International Business Laws as well as framework of International Business laws as designed and enacted in all over the world.
- To integrate the various issues related to Alternate Dispute resolution.
- Students will be trained about the International sales contracts, International trade, and technology transfer issues.

Prerequisites:

It is expected from the students to have basic understanding of concepts related with International Business.

Student Learning Outcomes:

- Students would be able to understand various International Law and the World's Legal Systems.
- Students would also be able to recognize Comparative Law.
- Students would be able to illustrate the integration of the and Formation of International Sales Contracts
- The students would be able to differentiate the various types of Alternate dispute resolution Machinery

#	Course Title	weightage
1	Module I Introduction to International Business	15
	International Law and the World's Legal Systems, International Sources of Law Comparative Law, Civil & Common and Islamic systems	
2	Module II Dispute Resolution	25

	Litigation,Conflicts of Laws,Alternate Dispute Resolution,Enforcement of Foreign Judgments •	
3	Module III International Sales Contracts	20
	Contracts for the International Sale of Goods,Validity and Formation of International Sales Contracts,Remedies for Breach of Contract,Cultural Influences on Contract Negotiations	
4	Module IV : Financing the International Sale of Goods	25
	The International Documentary Sale, Allocation of Risk of Loss ,Bills of Exchange ,Letters of Credit	
5	Module V : International Trade	15
	International Court of Justice,Basic Principals of GATT ,WTO	

Pedagogy for Course Delivery:

The class will be taught using theory and case based method. A series of lectures will impart information and be complemented by interactive tutor-led and student-led discussion. The unit has thus been designed to use a variety of teaching methods that should help students to study the various aspects of Talent management environment. Formative tasks, case discussions and presentations will enable students to build towards the completion of their assignment during the delivery of the unit.

Assessment/ Examination Scheme:

Theory L/T (%)	Lab/Practical/Studio (%)	End Term Examination
30	NA	70

Theory Assessment (L&T):

Continuous Assessment/Internal Assessment					End Term Examination
Components (Drop down)	Mid-Term Exam	Project	Presentation	Attendance	

Weightage (%)	10	10	5	5	70
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Text & References:

Textbook:

- International Business Law, Text, Cases, and Readings. Ray August, 4th Ed., ISBN 0131014102 Prentice Hall, Publisher.

References:

- Stephen C Neff, 'A Short History of International Law' in Malcolm D Evans, *International Law* (3rd ed, 2010) 3-27
- International Business Law by Richard Schaffer, Filiberto Agusti, Beverley Earle, Cengage Learning India Edition .publisher.

Any other Study Material:

- Icelandic Human Rights Centre, 'Sources of International Law' available at <http://www.humanrights.is/the-human-rights-project/humanrightscasesandmaterials/humanrightsconceptsideasandfora/theconceptsofhumanrightsanintroduction/souscesofinternationallaw/>.
- *Velasquez Rodriguez v Honduras (Merits)*, Judgment of the Inter-American Court of Human Rights, 29 July 1988, paras 147-185 available at http://www1.umn.edu/humanrts/iachr/b_11_12d.htm
- Christopher Keith Hall, 'The Duty of States Parties to the Convention against Torture to Provide Procedures Permitting Victims to Recover Reparations for Torture Committed Abroad' (2007) 18(5) *European Journal of International Law* 921-37 available at <http://ejil.oxfordjournals.org/content/18/5/921.full>
- Henry Kissinger, 'The Pitfalls of Universal Jurisdiction', *Foreign Affairs* (July/August 2001) available at <http://heinonline.org.gate2.library.lse.ac.uk/HOL/Page?handle=hein.journals/fora80&collection=journals&index=journals/fora&id=692>
- *Arrest Warrant of 11 April 2000 (Democratic Republic of the Congo v. Belgium)*, 12 February 2002, ICJ Reports, paras 13-21, 45-78, available at <http://www.icj-cij.org/docket/files/121/8126.pdf>